

Name
Address
Contact Info

Executive Profile: A results oriented high energy professional with extensive retail multi store experience which has resulted in a successful rewarding career delivering top performances through the development of inspired teams.

Leadership Highlights:

- **Delivers consistent sales and profitability results**
- **Recruits and retains top talent in the industry**
- **Assembles and develops top performing leaders**
- **Establishes a strong customer experience culture**
- **Creates a positive and high energy work environment**

Professional Experience

02/2018-02/2020

XYZ Company

Position

Store Count

Annual Sales Volume

Position Accountabilities:

- Deliver Sales and profitability goals
- Execution of customer experience and company best practices
- Recruitment, hiring and Talent Management
- Retention and stability of Leadership teams
- New Market development
- Event Execution and community outreach
- Establish a positive and inspiring work environment for leaders and teams

Key Accomplishments:

- Top Overall Performance Report card in the Company
- 2019 Q1 Rank# 2, Q2 Rank# 2 Q3 Rank #2 Q4 Rank #1
- Top Scoring Customer Experience Performance, Rank #1
- Top sales comp performance 2018, 2019
- Top Brand Credit Card Performance to goal at 116% , Rank #1
- Top Shortage Reduction performance 2018, 2019
- Top Employee Opinion Survey Company 2018 with a 92% employee satisfaction rating
- Maintained Leadership stability each quarter
- Lowest annualized Hourly and Leadership turnover 2018, 2019, Rank #1

Special Project and Company Contributions:

- Market share event planning at localized level to capitalize on Regional sales opportunities
- Development of District Manager On-Boarding Training program 2018
- Development of Selling Behavior best practice, September 2019
- Planning and working committee for annual store managers conference 2019
- Regional travel team to access new store remodel performance, August 2019
- College Executive Accelerated Management Roll out 2019

Education: Bachelor of Arts, Business - XYZ University

References: Name, Relation | Phone – Email
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